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**MAKING
MORTGAGES
FUN AGAIN**

**BANK OF
ENGLAND
MORTGAGE**



BANK OF ENGLAND MORTGAGE

FAMILY. COMMITMENT. SUCCESS.

▶▶ partner spotlight

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When you walk into the offices at Bank of England Mortgage, you immediately realize this isn't your standard working environment.

Instead, you experience a warm, fun ambiance where team members are happy to see you come ... and stay. It's no accident. It's by design.

And that fresh look and feel begins with the branch's Partners: Shawn Fehily and Marcus Lepp.

Marcus explains their intentional approach by saying, "This process should be fun and not stressful. We designed our office to

have fun... so clients can come in and feel like they're part of the team."

As Shawn says, "If you know someone in the industry who's having more fun than us, we'd like to meet them."

Shawn's wife, Katherine, is a mechanical engineer, and designed the welcoming space that the team of more than 20 people call home.

Best of Both Worlds

Bank of England Mortgage is based in England, Arkansas, with a powerful, national reach. Shawn, Marcus, and their team have established a level of service that combines the strength of a larger organization with the responsiveness and flexibility of a local organization.

"We have the ability and freedom to make changes, whereas some others have more corporate restrictions. We can structure loans with flexibility. There's nothing too big or too small or too early or too late in the day for us



It doesn't matter what it is. With our 20-plus members, we have the team to support you. We're not just a mom and pop shop. We are a full-capability entity.

to take on," Shawn says. "It doesn't matter what it is. With our 20-plus members, we have the team to support you. We're not just a mom and pop shop. We are a full-capability entity."

Bank of England Mortgage got its start in 2008 during the economic downturn—just as many other mortgage companies were getting out of the business.

"And we've been able to grow year-after-year ever since then," Marcus adds.

That growth comes from a true, comprehensive level of products and services — all while building bonds that last.

"We are a relationship-driven organization, building relationships with agents and builders and really diving in to understand what their clients need," Marcus explains. "There's not one mortgage product that we don't have. We also do all of our own underwriting, loan origination, and closing here. On top of that, we are always looking at ways to partner with agents and help them build their business."

A True Family Feeling

Family is central to the feeling you get at Bank of England Mortgage. And that begins with Shawn and Marcus themselves.

Shawn and Katherine have a 1-year-old son, Ridge Thomas Fehily. In his free time, Shawn enjoys travel, golf, snowboarding, and cooking ... plus spending time with his parents.

Marcus is very close with his parents, who live in Highland Village, and his brother and his family in Kentucky. He also has a dog, MJ, who has been a faithful Bank of England Mortgage team member, accompanying Marcus to work for the past ten years.

The team at Bank of England Mortgage fosters a true family atmosphere.

"Each of our team members is there for the same reason: to solve problems and help our partners.

From left to right (back): Marcus Lepp, Shawn Fehily, Amanda Gomez, JeRon Allen, Gwendolyn Griffin, Courtney Gutierrez, Frank Rubalcava. Front: Jeffrey Murphy, MJ, Meghan Stevenson, David Restrepo.



Shawn with his son, Ridge.

In turn, it means a lot for us to see their business and careers grow. It's also rewarding," Marcus says. "We love helping customers and our staff."

Shawn agrees.

"Some of our favorite moments are seeing the growth of our staff members, and to help to train and mold them, seeing them become industry leaders as originators," he says. "We put a lot of emphasis on our systems and processes to support ongoing communication to keep things on track."

"That's important," Marcus adds. "During our process, we want to be the sounding board notifying everyone. If someone is involved with the transaction, they're getting updates throughout the process. It's all geared to supporting our REALTOR® partners and the experience they provide their clients."

At the end of the day, the Bank of England Mortgage team has created the same kind of experience they would want to experience themselves.

"We can build our business however we want. It's great for REALTORS®, and each has their own business plan that we support and customize. We're relationship-based, so what's most important to us is creating long-term relationships with whoever we work with... whether it's one person or an entire team," Marcus emphasizes. "We're a team in every sense of the word, and our long-term goal is 20 years from now, we can all look back and see what we've accomplished together. We extend our open invitation to anyone to come visit us and check us out in person!"

For more information, contact Bank of England Mortgage today!
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